



# The GaMMES model

## A generalized Nash-Cournot Model for the N-W. European Natural Gas Markets with a fuel substitution demand

Séminaire de Recherches en Economie de l'Energie de Paris-Sciences-Lettres

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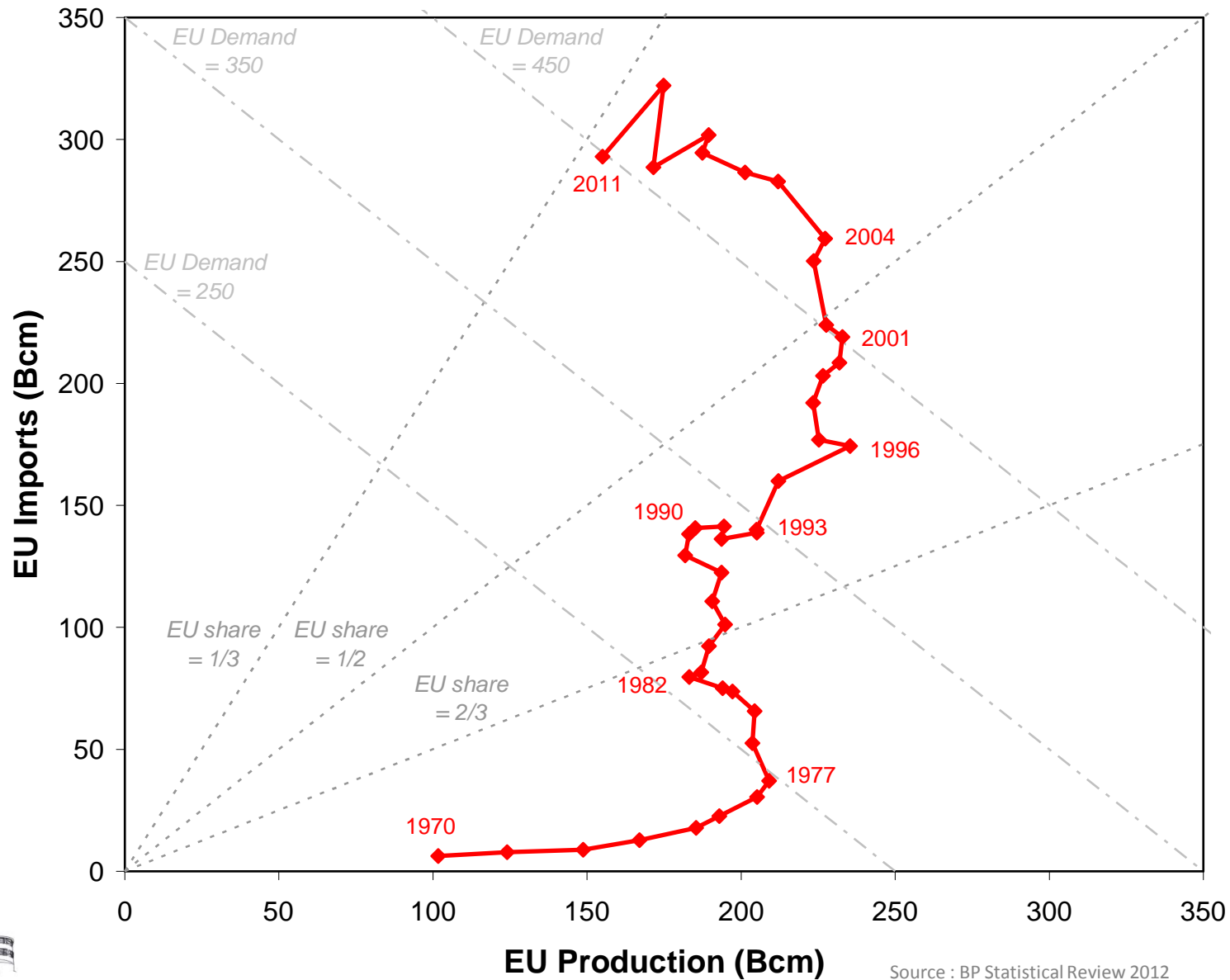
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# Background: the EU's gas dependency



## The model: objectives

Mathematical modelling of the natural gas markets using an oligopolistic approach (strategic players owning market powers).

**Smeers (2008):** a meticulous review of the existing models

→ *EUGAS- MAGELAN - TIGER*

→ *The Baker Institute World Trade Gas Model*

Pure and perfect competition modelling.

→ *NATGAS*

→ *GASTALE*

→ *GASMOD*

→ *WGM*

Oligopolistic approach. Linearity of the demand function. These models do not consider the possible fuels substitution .  
Long term contracts are exogenous.  
Double marginalization assumptions.

### A wish list:

“ An enhanced representation of the demand side (capturing the dynamics, the possible interfuel substitutions).

“ Market structure: a more detailed representation of the midstream players.

“ Taking into account the long-term contracts aspects endogenously.

# Outline

## 1. Construction of a demand function

→ A System Dynamics approach.

## 2. The GaMMES model

→ Market structure description.

→ Strategic games and decision variables.

→ Generalised Nash Cournot games and long-term contracts.

→ Storage and transport operators.

## 3. Shale gas in Europe.

# Methodology

- ▶ Moxnes (1986): a SD approach to model to the dynamics of interfuel substitution in the industrial sector.
  - a **putty-clay** model that uses **a vintage representation of capital stock** to capture the effect of both past and current energy prices on current fuel consumption.

## ▶ Methodology:

1. Construction of an adapted and updated version of the model
2. Validation : application to model the industrial and total energy consumption between 1978 and 2005 in different countries.
3. Construction of a demand function: a « pseudo data » approach

# Fuel choice: a logit representation

► At time  $t$ , the share  $s_i$  of fuel  $i$  for the new equipment is:

$$s_i = \frac{e^{-\alpha C_i}}{\sum e^{-\alpha C_i}}$$

A switching parameter  
(to be calibrated)

where

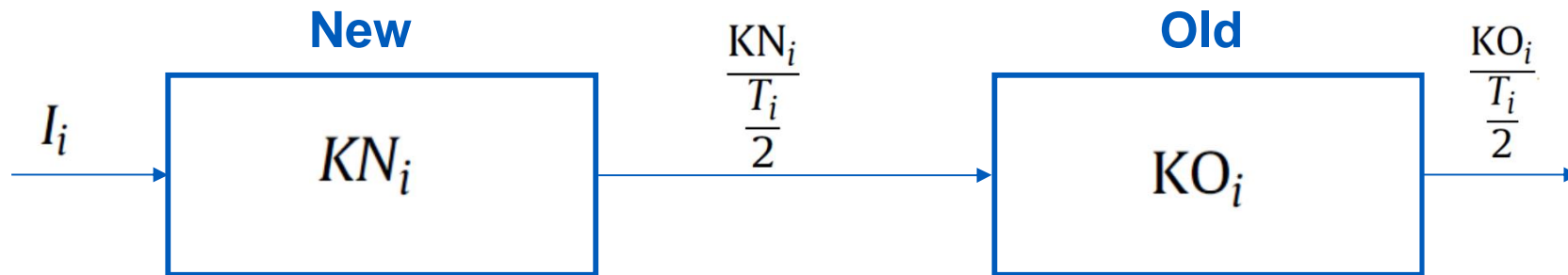
$$C_i = \frac{CC_i}{PBT_i} + OO_i + \frac{P_i + Q_{CO_2 i} \cdot P_{CO_2}}{E_i} - PR_i$$

Capital cost
Fuel price
CO<sub>2</sub> price

Operating cost
Burner Efficiency
A relative premium  
(to be calibrated)

# A vintage structure

► for each fuel  $i$ ,



where  $I_i = s_i I$

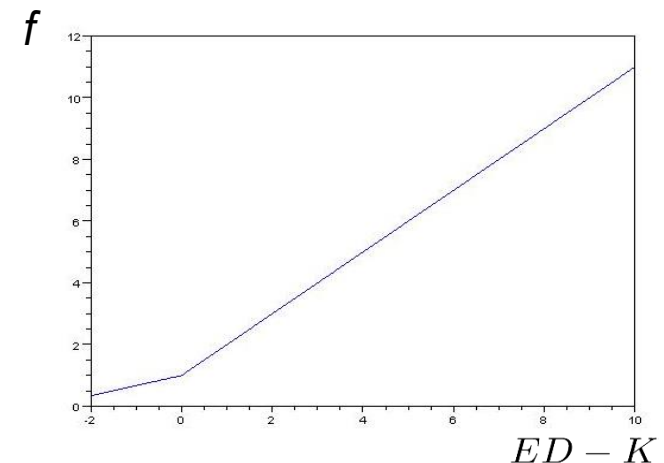
and

$$I = \sum_i \frac{KO_i}{\frac{T_i}{2}} \times f(ED - K)$$

Energy demand
Global capacity of all the burners

$$K = \sum_i (KN_i + KO_i)$$

Scrapped old burners

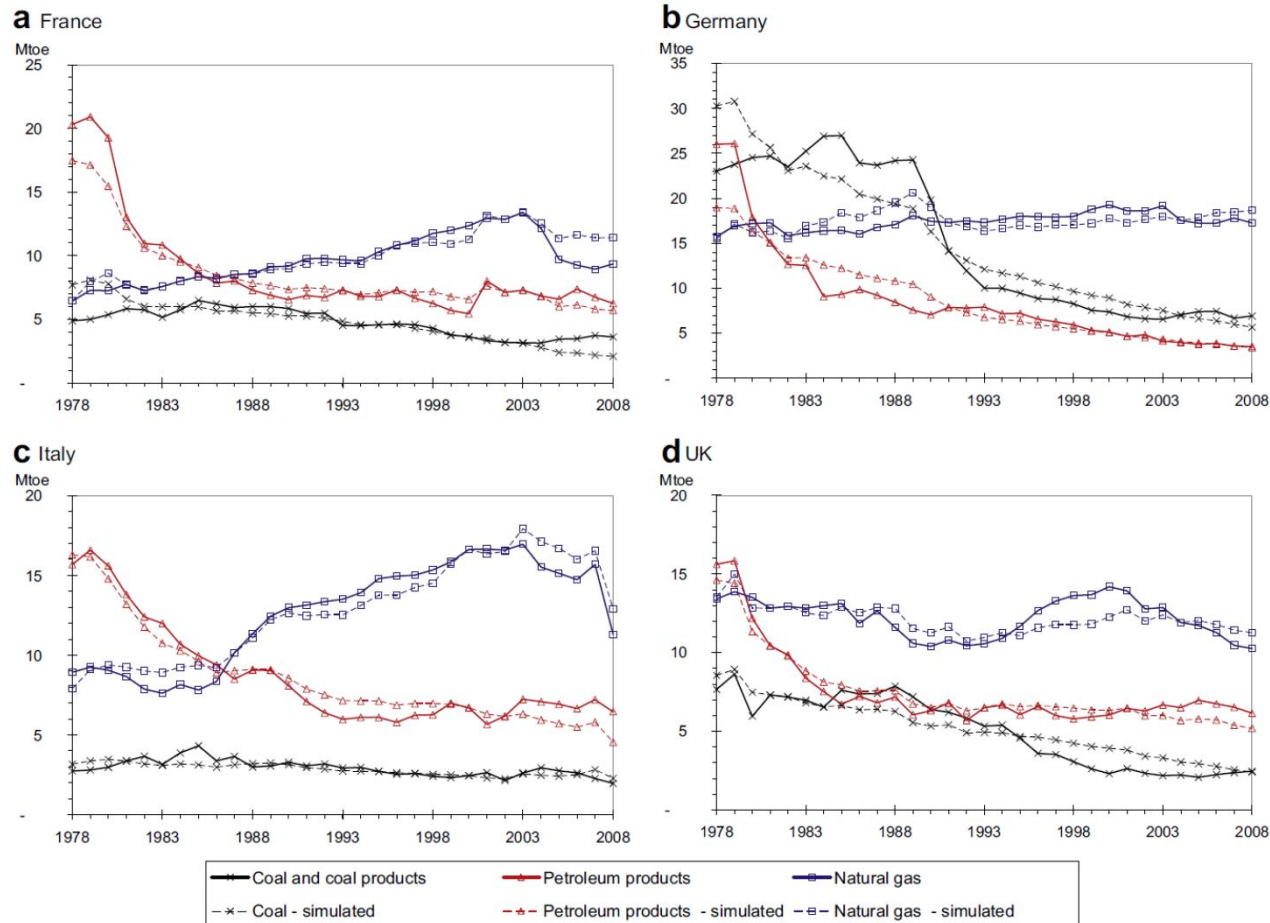


# Validation

## ► Calibration of the unknown parameters

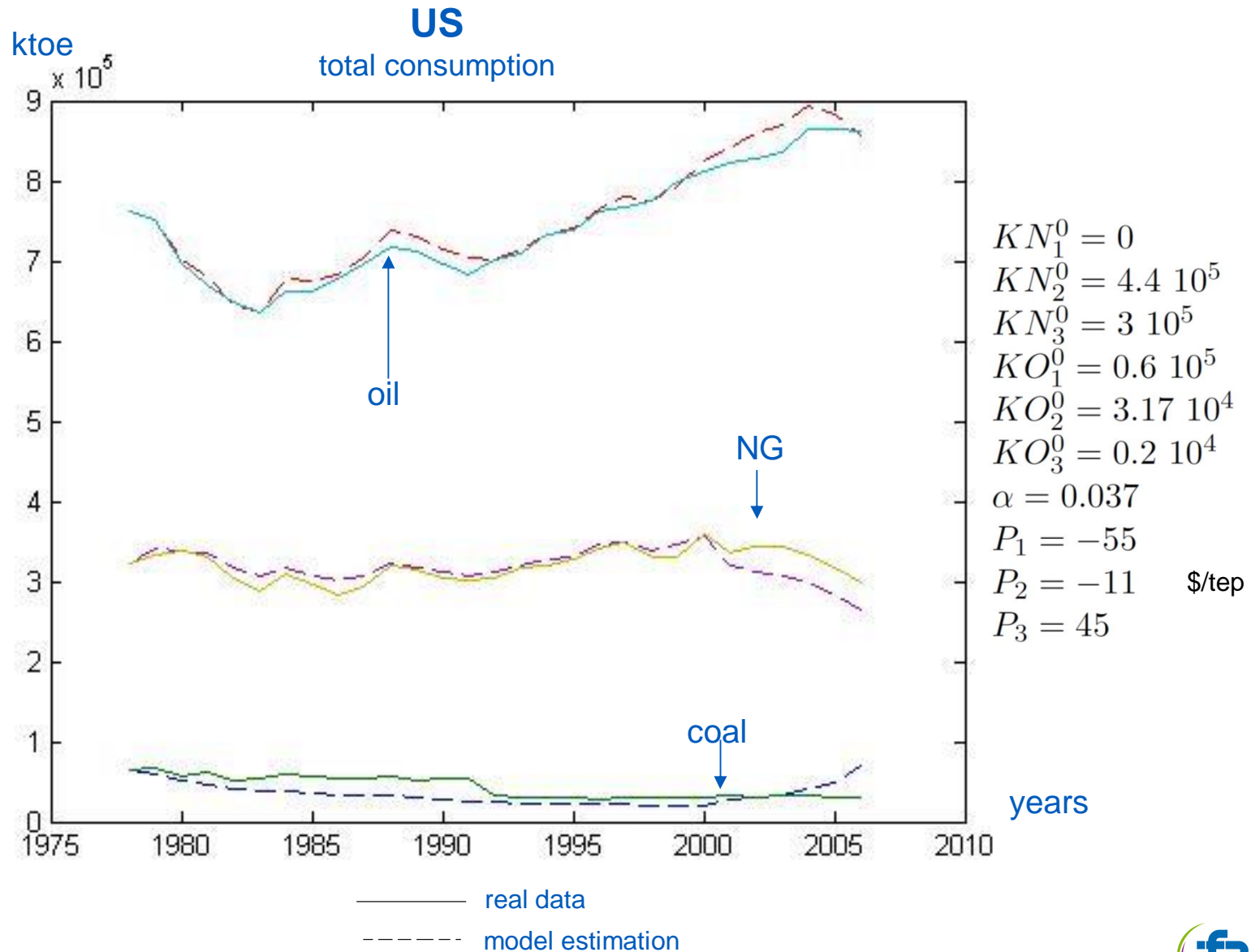
- initial stock of equipments, switching parameter, fuel premiums

### Example: industrial annual fuel consumption (1978, 2008)





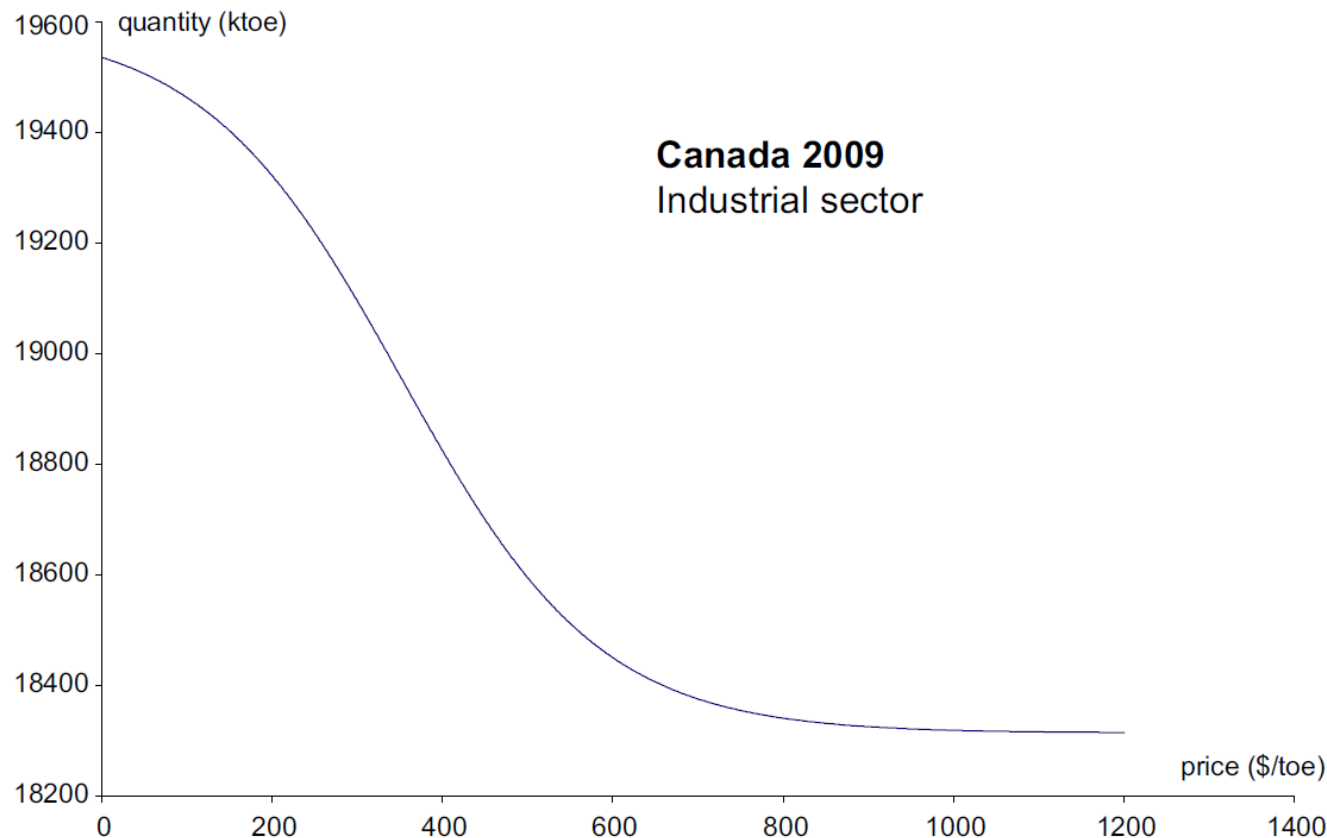
# Validation: Global consumption



# Construction of a demand function

- ▶ A « pseudo data » approach : ceteris paribus simulation of the instantaneous relation  $Q_{\text{gas}}(P_{\text{gas}})$

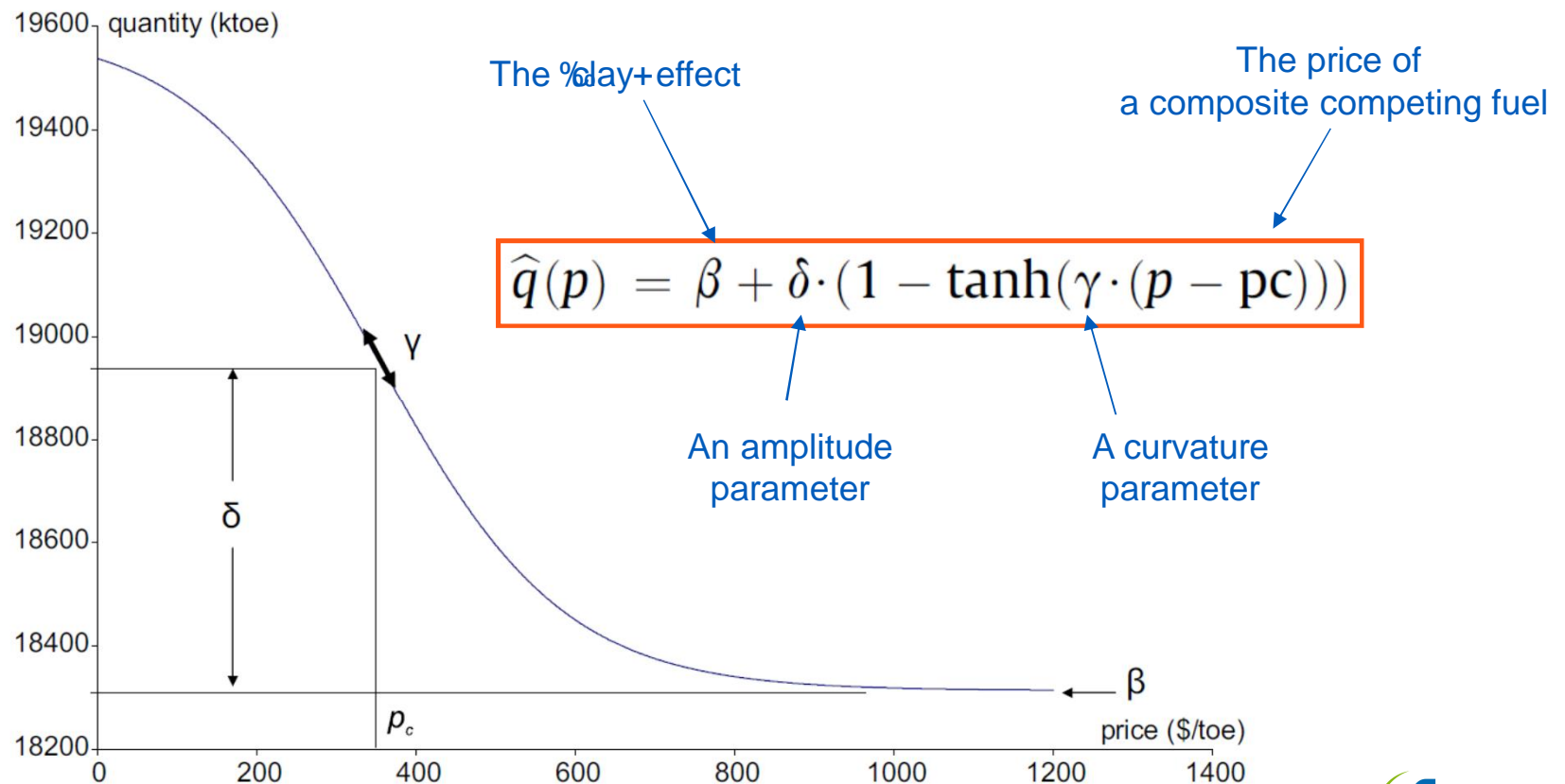
Canada, industrial sector, natural gas, 2009



# Construction of a demand function

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Canada, industrial sector, natural gas, 2009



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# The model: market and strategic players

“ Two type of strategic players

- The **upstream ones**: Producers and dedicated traders. E.g. Russia and Gazprom.
- The **downstream ones**: The independent traders sell back their gas to the end-users. E.g: Ruhrgas-e one, GDFSuez etc.

“ A producer can either

- “ establish long-term contracts (LTCs) with the independent traders
- “ or sell his gas directly to the end-users.

“ LTC: a bilateral contract between a producer and an independent trader. The unit selling/purchase price and the quantity are **endogenously determined**.

“ The demand side: an aggregated demand function for each market.

“ The independent/dedicated traders interact thanks to a **Generalized Nash-Cournot** competition on the final markets: they can exert market power.

# The model: description

The model is dynamic: horizon 40 years.

“ Two "seasons by year": high/low demand regimes.

⇒ summer/winter production

⇒ summer/winter prices spread

## Upstream :

“ Each producer has access to a certain number of fields with different production cost functions.

“ Each producer has the possibility to invest in order to increase the production capacity of each field.

“ The fields flexibility is taken into consideration (maximal spread between summer/winter productions).

# The model: production costs

" We choose a Golombek functional form to model the production cost on a given field.

" If at year  $t$  the production is  $q$ , the marginal production cost is:

$$\frac{dc}{dq}(t, q) = a + bq + c \ln \left( \frac{Q-q}{q} \right)$$

" The parameters  $a$ ,  $b$ , and  $c$  depend on the previous produced quantities (before year  $t$ ).

"  $Q$  is the finite reserve of the considered field.

" Dynamically, the total cost can be rewritten as follows  $C_{total} = \sum_t \delta^t \left( c(\sum_{t' \leq t} q_{t'}) - c(\sum_{t' < t} q_{t'}) \right)$

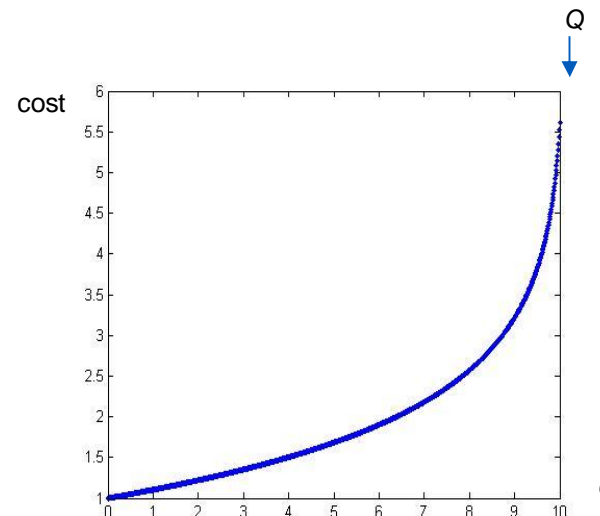
$\delta$  Discount factor

$q_t$  Quantity produced at year  $t$

## Main advantages:

" It takes into account the exhaustible nature of the gas resource.

" Convexity of the production function.



# The model: transport and storage

## Transport

“ We model a global transport operator whose objective is to **minimize the overall transport/congestion costs** over the network.

“ The flows capacities through the arcs can be increased dynamically thanks to investments made by the pipeline operator.

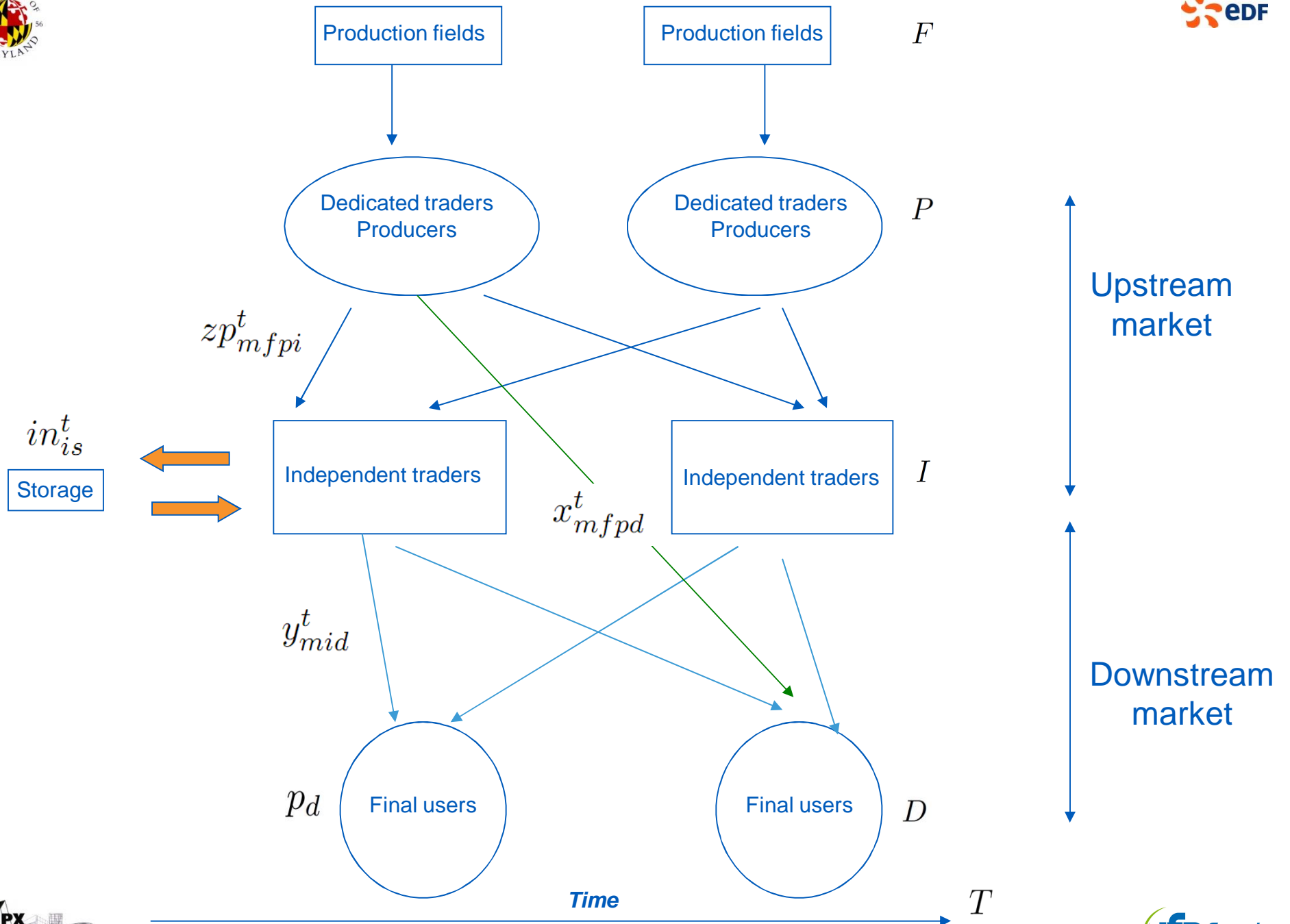
## Storage

“ We model a set of storage sites nodes operated by a regulated storage operator.

“ Each **independent trader** is able to store/withdraw natural gas to satisfy high demand regimes (with associated transport/reservation/injection/withdrawal unit costs).

“ The storage capacities can be increased dynamically thanks to investments made by the storage operator.





# The model: decision variables

“ The model details the optimization programmes of each player.

**The producers and their dedicated traders control:**

“ The quantities produced each year, from each field and at each season.



“ The volumes sold to the independent traders using LTCs.

“ The volume sold on the spot markets (to the end-users).

“ The production investments.

**The independent traders control:**



“ The volumes sold to the end-users on the spot market at each year and each season.

“ The stored and withdrawn quantities at each storage node.

**The transport operator controls:**



“ The flows through the arcs of the network.

“ The infrastructure capacity investments.

**The storage operator controls:**



“ The volumes stored at each site.

“ The storage capacity investments.

Generalized Nash-Cournot problem

# The model formulation

## Exogenous factors

- $P$  set of producers-dedicated traders
- $I$  set of independent traders
- $D$  set of gas consuming countries in the downstream market  
(no distinction between the sectors)  $D \subset N$
- $T$  time  $T = \{0, 1, 2, \dots, Num\}$
- $M$  set of seasons. Off-peak (low-consumption) and peak (high-consumption) regimes
- $F$  set of all the gas production fields.  $F \subset N$
- $N$  set of the nodes
- $S$  set of the storage sites  $S \subset N$
- $A$  set of the arcs (topology)

## Endogenous variables

- $x_{mfpd}^t$  quantity of gas produced by  $p$  from field  $f$  for the end-use market  $d$ , year  $t$ , season  $m$   
in Bcm
- $z_{mfp_i}^t$  quantity of gas produced by  $p$  from field  $f$  dedicated to the long-term contract  
with trader  $i$ , year  $t$ , season  $m$   
in Bcm
- $z_{m_p i}^t$  quantity of gas bought by trader  $i$  from producer  $p$  with a long-term contract  
year  $t$ , season  $m$   
in Bcm
- $u_{p_i}$  quantity of gas sold by producer  $p$  to trader  $i$  with a long-term contract, each year  
in Bcm
- $u_{i_p}$  quantity of gas bought by trader  $i$  from producer  $p$  on the long-term contract, each year  
in Bcm
- $y_{m_i d}^t$  quantity of gas sold by  $i$  to the market  $d$ , year  $t$ , season  $m$   
in Bcm
- $i_{p_f}^t$  producer  $p$ 's increase of field  $f$ 's production capacity, due to investments in production, year  $t$   
in Bcm/time unit
- $q_{mfp}^t$  production of producer  $p$  from field  $f$ , year  $t$ , season  $m$   
in Bcm
- $p_{m_d}^t$  market  $d$ 's gas price, result of the Cournot competition between all the traders, year  $t$ , season  $m$   
in \$/cm

$\eta_{pi}$	long-term contract price contracted between producer $p$ and trader $i$ in $\$/\text{cm}$
$r_{is}^t$	amount of storage capacity reserved by trader $i$ at site $s$ , year $t$ in Bcm
$in_{is}^t$	volume injected by trader $i$ at site $s$ , year $t$ in Bcm
$is_s^t$	increase of storage capacity at site $s$ , year $t$ due to the storage operator investments in Bcm/time unit
$ik_a^t$	increase of the pipeline capacity through arc $a$ , year $t$ , due to the TSO investments in Bcm/time unit
$fp_{mpa}^t$	gas quantity that flows through arc $a$ from producer $p$ year $t$ , season $m$ in Bcm
$fi_{mia}^t$	gas quantity that flows through arc $a$ from trader $i$ year $t$ , season $m$ in Bcm
$\tau_{ma}^t$	the dual variable associated with arc $a$ capacity constraint year $t$ , season $m$ in $\$/\text{cm}$ . It represents the congestion transportation cost over arc $a$

## Producers' maximization program and feasibility set

Max

$$\sum_{t,m,f,i} \delta^t \eta_{pi} (z p_{m f p i}^t)$$

LTC sales

$$+ \sum_{t,m,f,d} \delta^t \left( p_{md}^t (x_{m f p d}^t + \overline{x_{m f p d}^t}) \right) x_{m f p d}^t$$

Spot markets sales (market power)

$$- \sum_{t,f} \delta^t P c_f \left( \sum_{t' \leq t} \sum_m q_{m f p}^{t'}, R f_f \right)$$

Production costs

$$+ \sum_{t,f} \delta^t P c_f \left( \sum_{t' < t} \sum_m q_{m f p}^{t'}, R f_f \right)$$

$$- \sum_{t,f} \delta^t I p_{f i} p_{f p}^t$$

Production investments costs

$$- \sum_{t,m,p,a} \delta^t ((T c_a + \tau_{ma}^t) f p_{m p a}^t)$$

Transportation costs

$$\forall t, f, \quad \sum_p \sum_{t' \leq t} \sum_m q_{mfp}^{t'} - Rf_f \leq 0$$

Resource constraint

$$\forall t, f, m, \quad \sum_p q_{mfp}^t - Kf_f(1 - dep_f)^t - \sum_p \sum_{t' \leq t - delay_p} ip_{fjp}^{t'}(1 - dep_f)^{t-t'} \leq 0$$

Production capacity constraint (including investments)

$$\forall t, m, f, \quad -q_{mfp}^t + \left( \sum_i zp_{mfpi}^t + \sum_d x_{mfpd}^t \right) \leq 0$$

Production > sales

$$\forall t, f, \quad \sum_m \sum_p ((-1)^m q_{mfp}^t) - fl_f \leq 0$$

$$\forall t, f, \quad -\sum_m \sum_p ((-1)^m q_{mfp}^t) - fl_f \leq 0$$

Flexibility constraints

$$\forall t, f, d, m, \quad x_{mfpd}^t - O_{fp}H \leq 0$$

$$\forall t, f, i, m, \quad zp_{mfpi}^t - O_{fp}H \leq 0$$

$$\forall t, f, m, \quad q_{mfp}^t - O_{fp}H \leq 0$$

$$\forall t, f, \quad ip_{fjp}^t - O_{fp}H \leq 0$$

$$\forall t, m, n, \quad \sum_a M6_{anf} p_{mpa}^t (1 - loss_a) - \sum_a M5_{anf} p_{mpa}^t + \sum_f M1_{fn} q_{mpf}^t - \sum_d \sum_f M3_{dn} x_{mfpd}^t - \sum_i \sum_f M2_{in} zp_{mfpi}^t = 0$$

Transportation flows management

$$\forall t, i, \quad up_{pi} - \sum_{f,m} zp_{mfpi}^t = 0$$

$$\forall i, \quad ui_{pi} - up_{pi} = 0$$

$sales_{p \rightarrow i}^{t,m} = purchases_{i \rightarrow p}^{t,m}$

$$\forall t, m, d, i, f, \quad zp_{mfpi}^t, x_{mfpd}^t, ip_{fjp}^t, q_{mfp}^t, up_{pi} \geq 0$$

# Deriving the price of a LTC

Sales from  $p$  to  $i$  = purchases of  $i$  from  $p$

$$\forall p, i, u_{i_{pi}} = u_{p_{pi}} \text{ ----- } (\eta_{pi})$$

Dual variable

Dual variable = shadow LTC price between  $p$  and  $i$



# The pipeline operator optimization program and feasibility set

Min

$$\left. \begin{aligned} & \sum_{t,m,a} \delta^t (Tc_a + \tau_{ma}^t) \sum_p f p_{mpa}^t \\ & + \sum_{t,m,a} \delta^t (Tc_a + \tau_{ma}^t) \sum_i f i_{mia}^t \\ & + \sum_{t,a} \delta^t I k_a i k_a^t \end{aligned} \right\}$$

Transport and congestion costs

Infrastructure investment costs

such that:

$$\forall t, m, a, \quad \sum_p f p_{mpa}^t + \sum_i f i_{mia}^t - \left( T k_a + \sum_{t' \leq t - \text{delay}_i} i k_a^{t'} \right) \leq 0 \quad (\tau_{ma}^t)$$

Capacity constraint  
(including investments)

$$\begin{aligned} \forall t, m, p, n, \quad & \sum_a M6_{an} f p_{mpa}^t (1 - \text{loss}_a) - \sum_a M5_{an} f p_{mpa}^t \\ & + \sum_f M1_{fn} q_{mpf}^t - \sum_d \sum_f M3_{dn} x_{mfpd}^t \\ & - \sum_i \sum_f M2_{in} z_{mpfi}^t = 0 \quad (\alpha_{mpn}^t) \end{aligned}$$

Flows balance through the network due to producers decisions

$$\begin{aligned} \forall t, m, i, n, \quad & \sum_a M6_{an} f i_{mia}^t (1 - \text{loss}_a) - \sum_a M5_{an} f i_{mia}^t \\ & - \sum_d M3_{dn} y_{mid}^t + \sum_p M2_{in} z_{mpi}^t \\ & - (-1)^m \sum_s M4_{sn} i n_{is}^t = 0 \quad (\alpha_{min}^t) \end{aligned}$$

Flows balance through the network due to independent traders decisions

$$\forall t, m, a, p, i, \quad f p_{mpa}^t, f i_{mia}^t, i k_a^t \geq 0$$

## The storage operator optimization program and feasibility set

Min

$$\sum_{t,s} \delta^t I_{s_s} i s_s^t$$



Storage investment costs

such that:

$$\forall t, s, \quad \sum_i r_{is}^t - K s_s - \sum_{t' \leq t - \text{delay}_s} i s_s^{t'} \leq 0$$



Storage capacity constraint  
(including investments)

$$\forall t, s, \quad i s_s^t \geq 0$$

# Paving the way to a solution

- " We need to write the first order conditions to solve the model optimization programmes.
- " K.K.T. conditions.
- " Demonstration of the concavity of all the objective functions to ensure the existence of the Nash-Cournot equilibrium.
- " The model is formulated as a **Mixed Complementarity Problem** (M.C.P.).
- " The **feasibility set of each player depends on the decision variables of some other players.**

➔ **Generalized Nash-Cournot game.**

- " A G.N.C. game has usually an infinite set of solutions.
- " Necessity to find and characterize the solution we look for (economic interpretation etc.).
- " Distinction VI / QVI formulations and solutions.
- " The model has been solved using the PATH solver.

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## Data



“ Reserves and existing production and transport infrastructure.

source: MAGELAN, Koln university.

Capacity expansion & depreciation: MAGELAN/ Söderbergh (2010). (Energy Policy)

“ Production and transport costs: CAPEX from MAGELAN (updated using CERAs  
inflation index UCCI).

“ The demand calibration: the industrial price is used as a proxy for the market price. Source: OECD. (IEA, Energy statistics).

**Shale gas: « Breaking with convention », CERA, october 2010.**

“ Long-term marginal production cost curves, reserves and scenarios of the production capacity expansion. Differentiation by country.



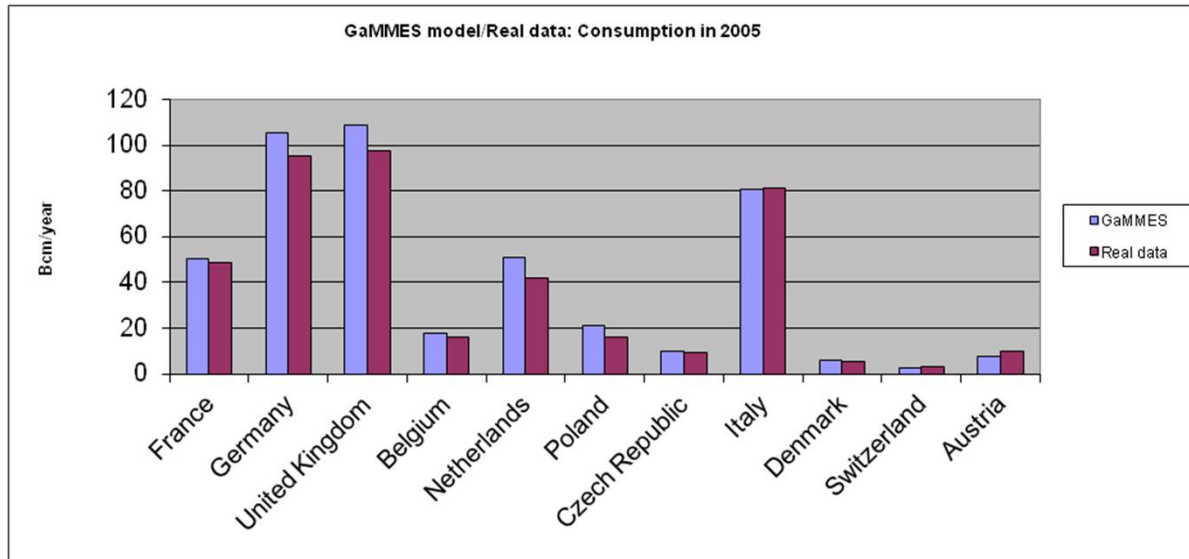


# Perimeter

Consumers	Producers	Time	Seasons
France	Russie	2000-2045	Winter
Germany	Algeria		Summer
UK	Netherlands		
Belgium	Norway		
Netherlands	United Kingdom		
Poland	Poland		
CZ Republic	Germany		
Italy	France		
Denmark	Caspian area		
Switzerland	Qatar		
Austria	Rest of the world		



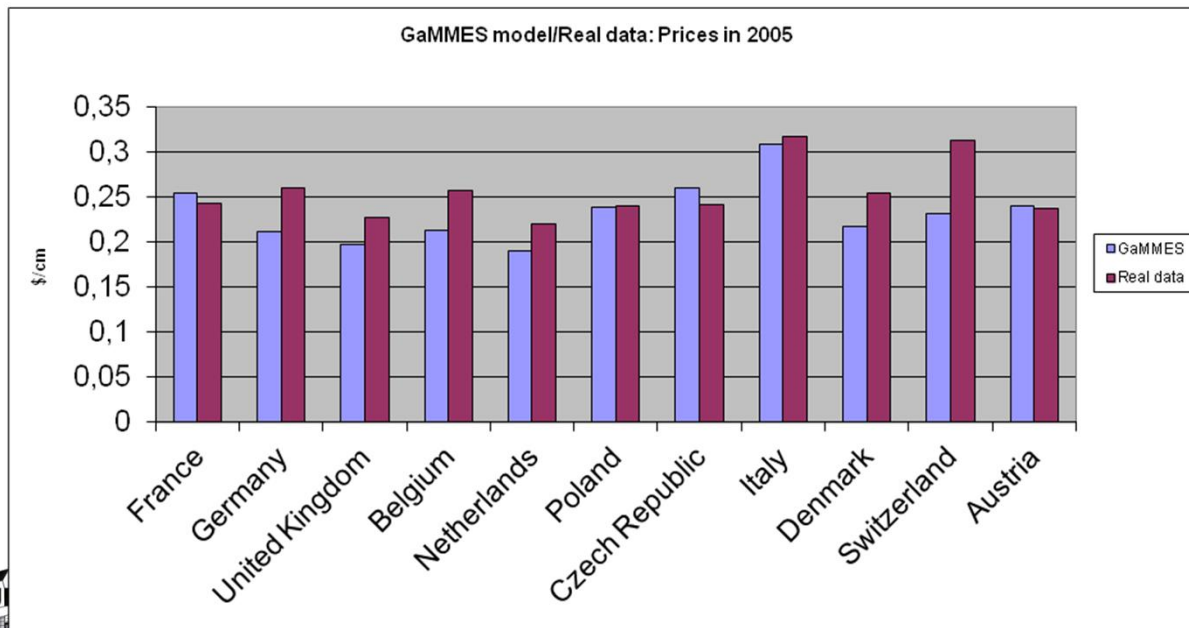
# Tests of the model : 2005-2010



Consumption

Error

10%



Price

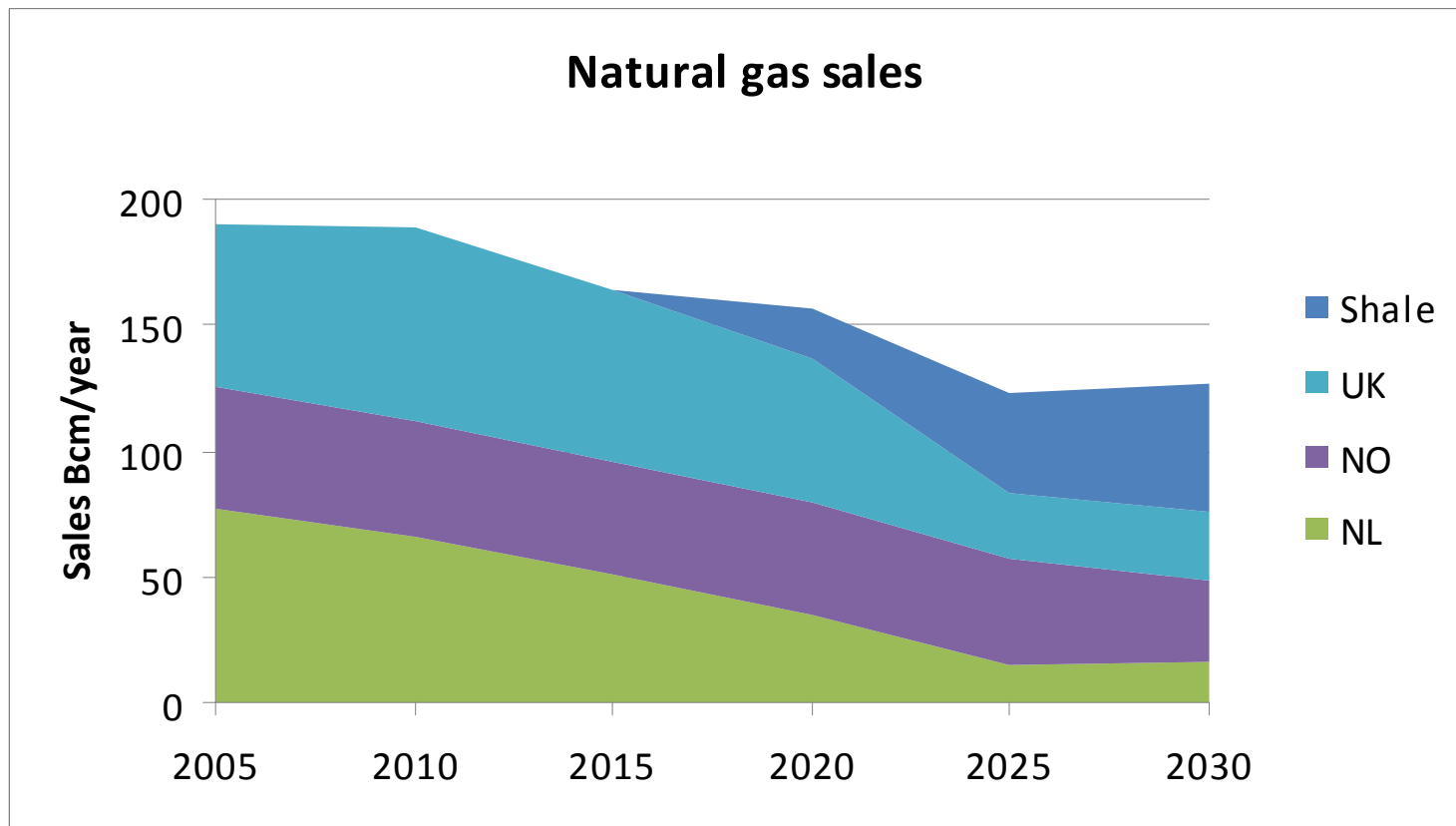
Error

9%

# Shale gas in Europe

Case 0

Impact on the European production

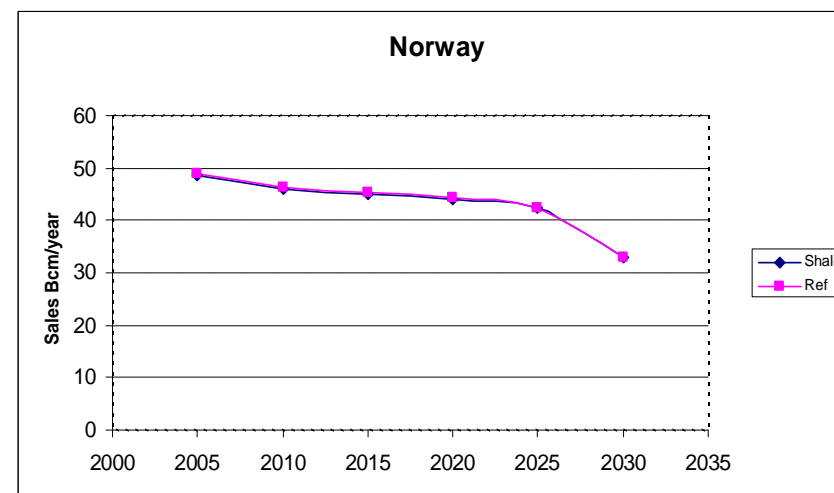
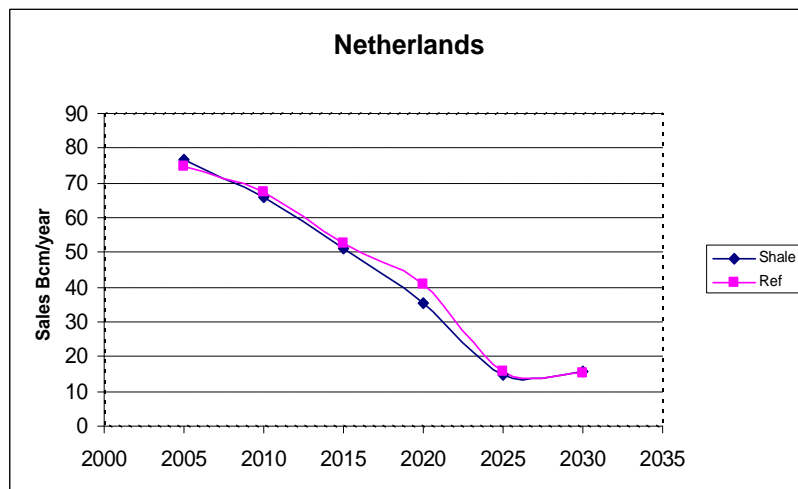
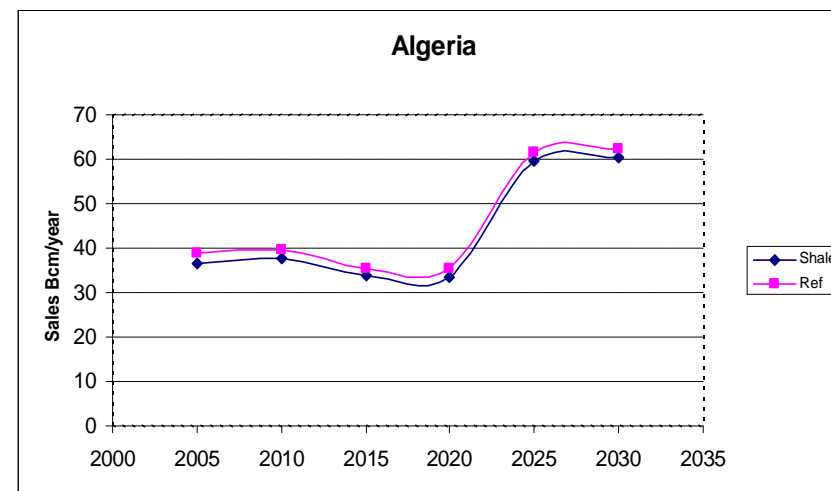
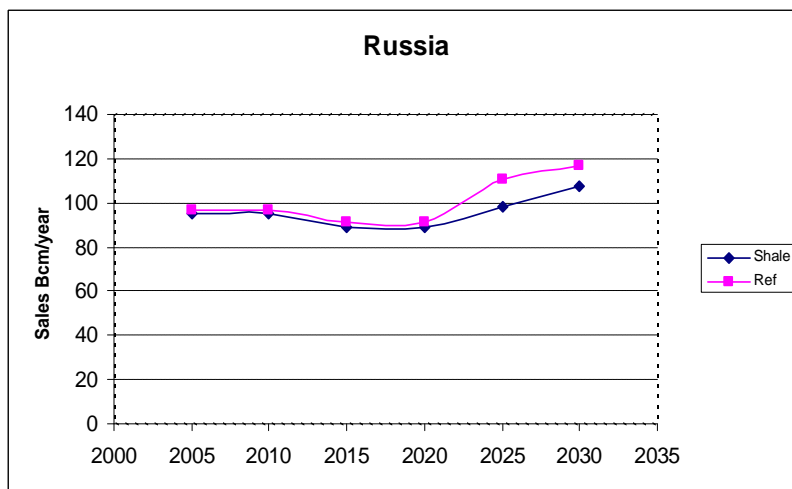




# Shale gas in Europe

## Case 0

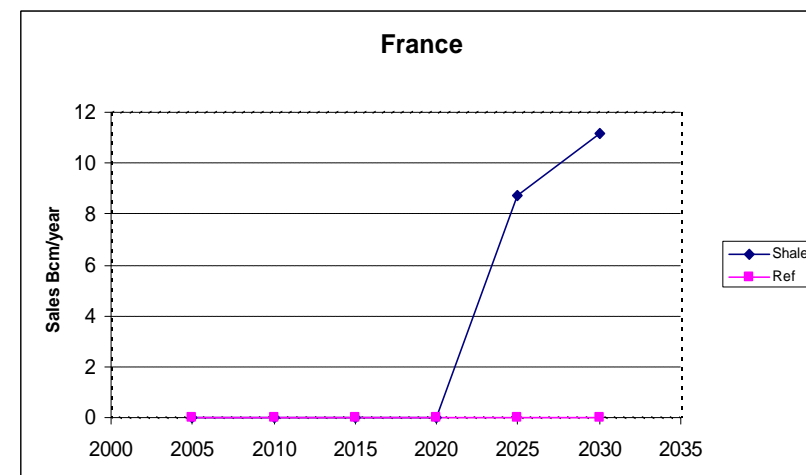
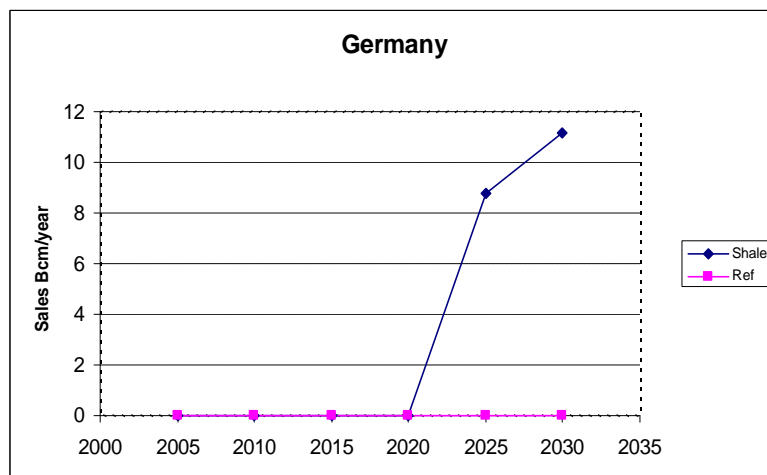
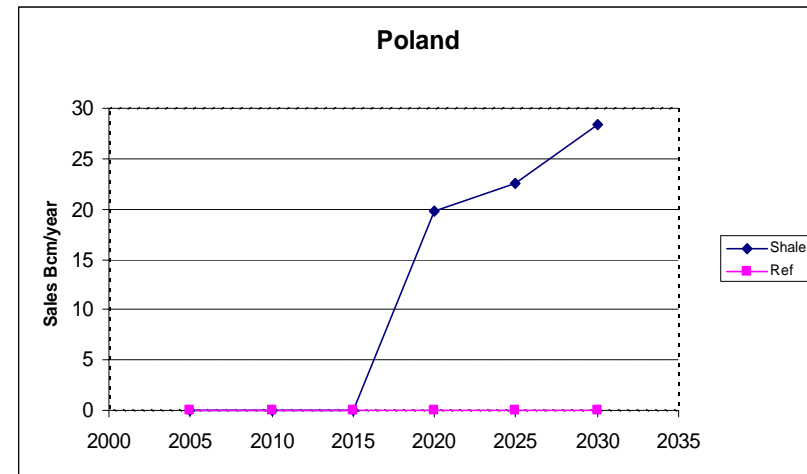
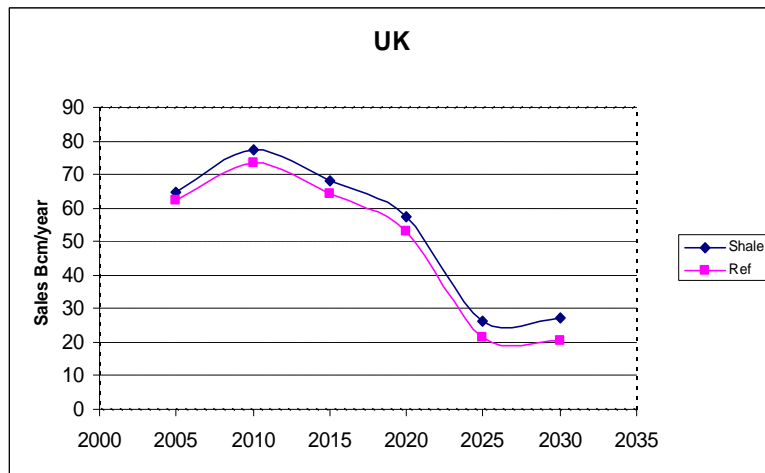
### Impact on the production



# Shale gas in Europe

## Case 0

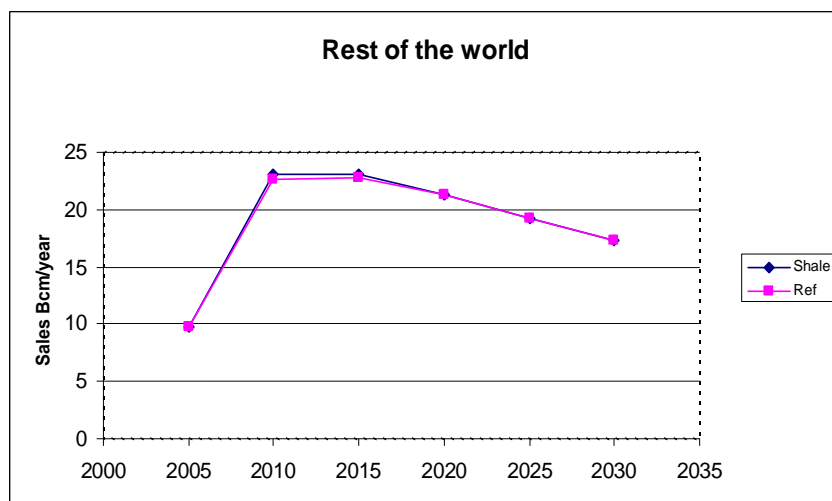
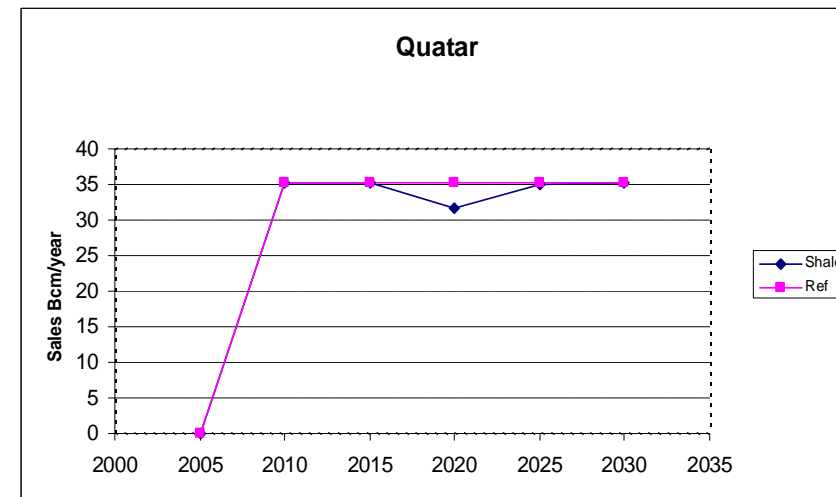
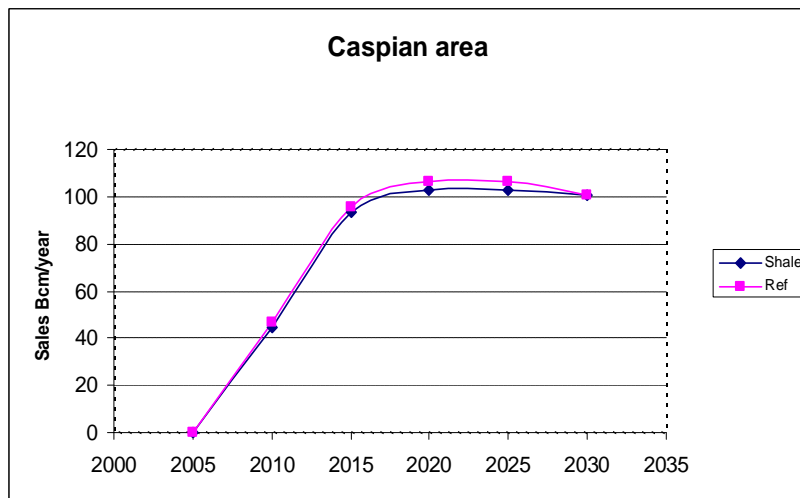
### Impact on the production



# Shale gas in Europe

## Case 0

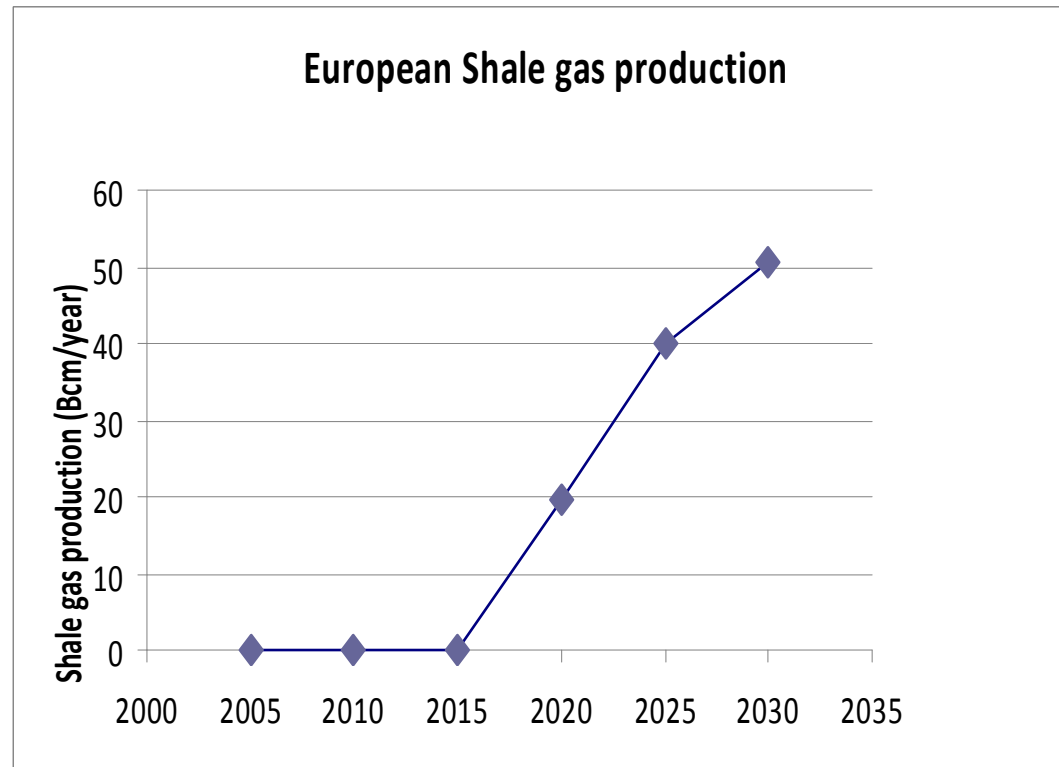
### Impact on the production



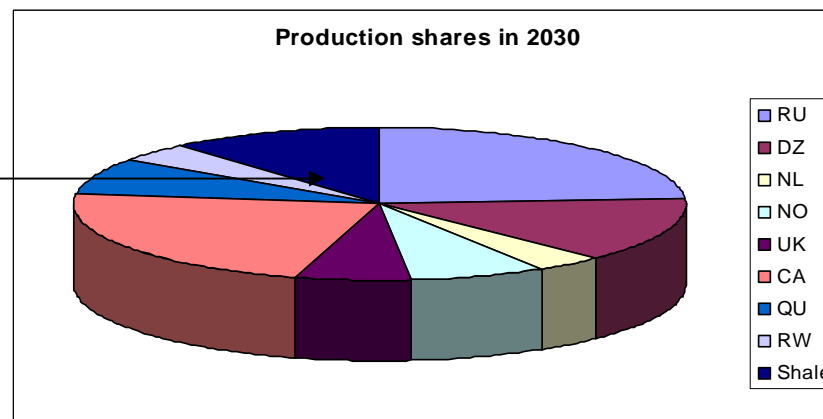
# Shale gas in Europe

Case 0

Impact on the production



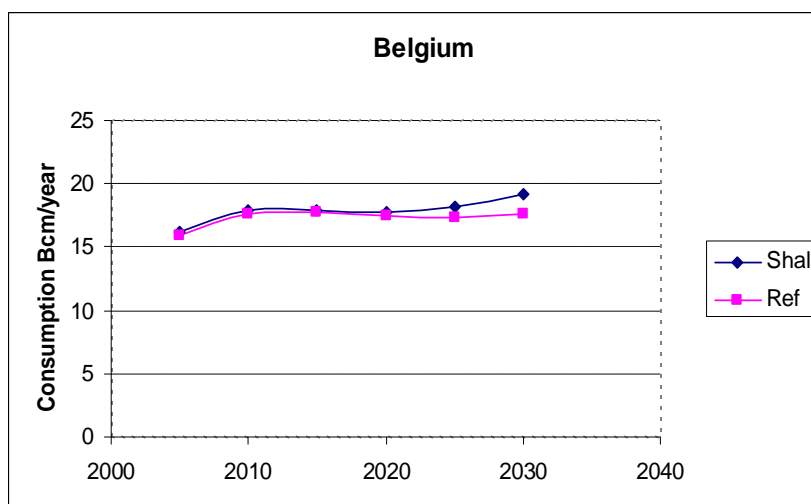
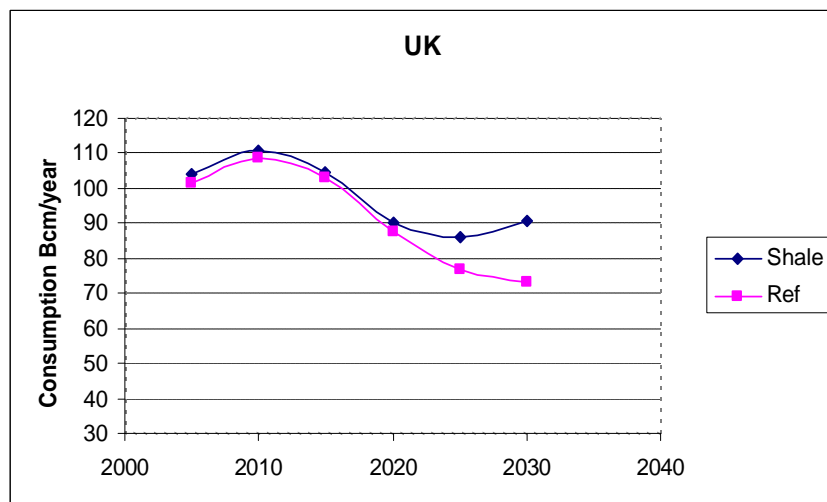
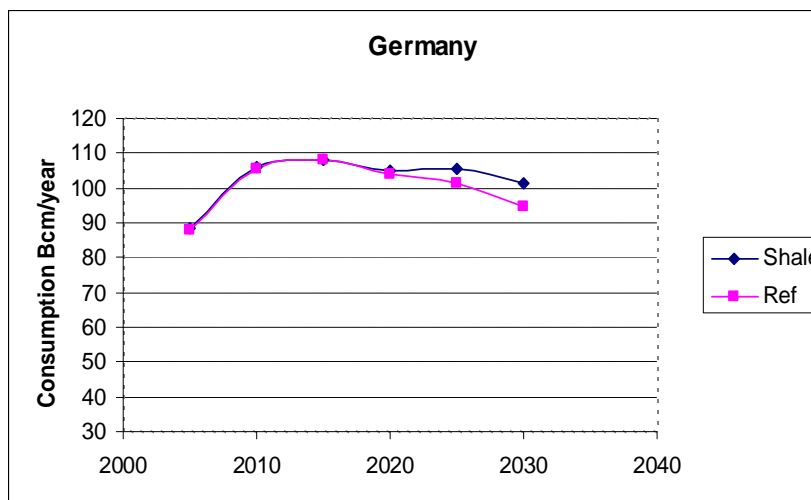
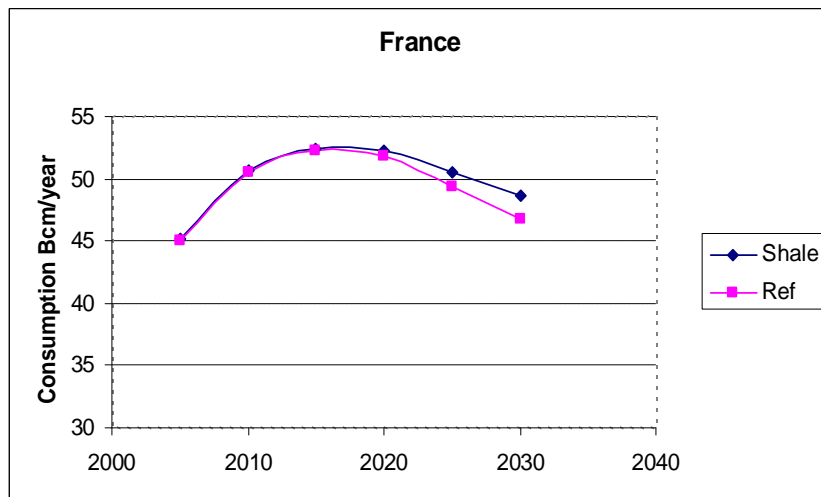
11% of shale gas in the production in 2030



# Shale gas in Europe

## Case 0

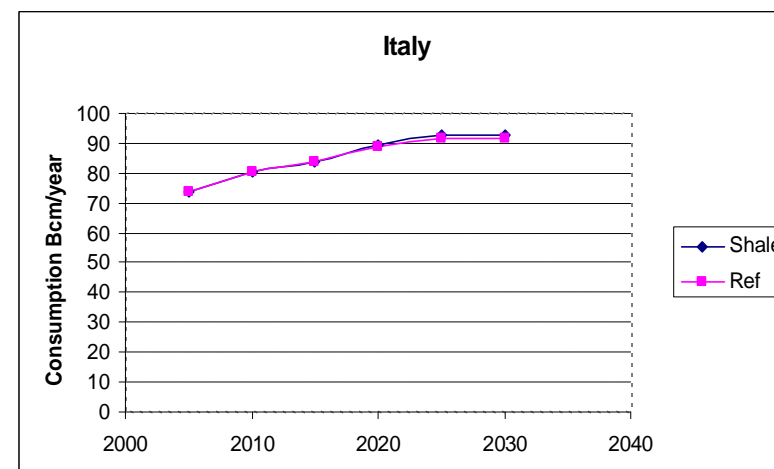
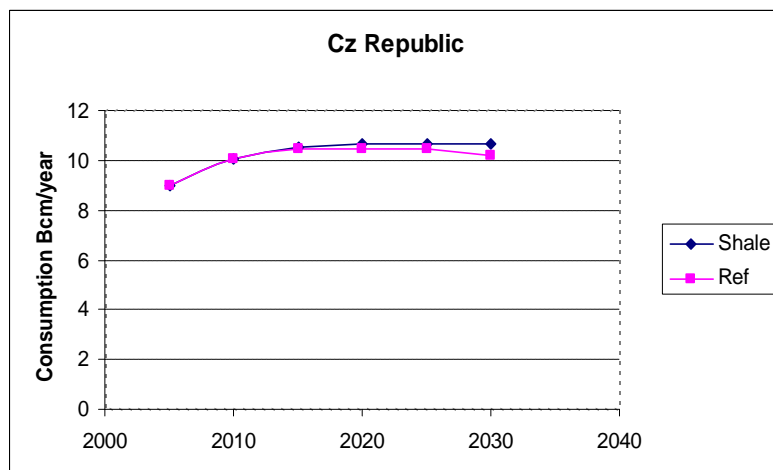
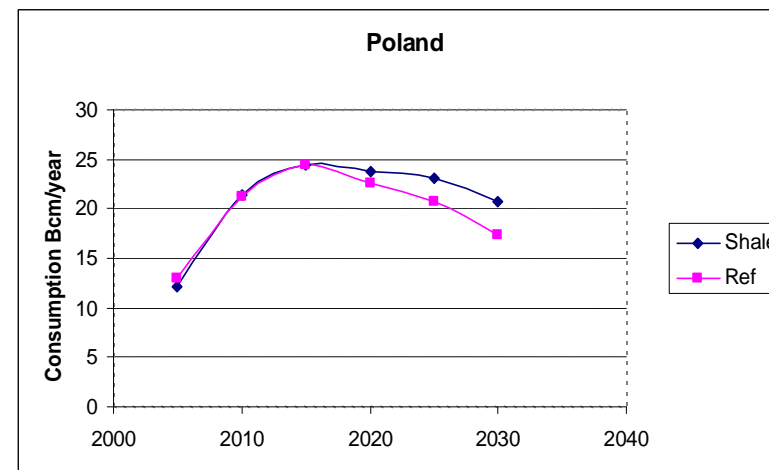
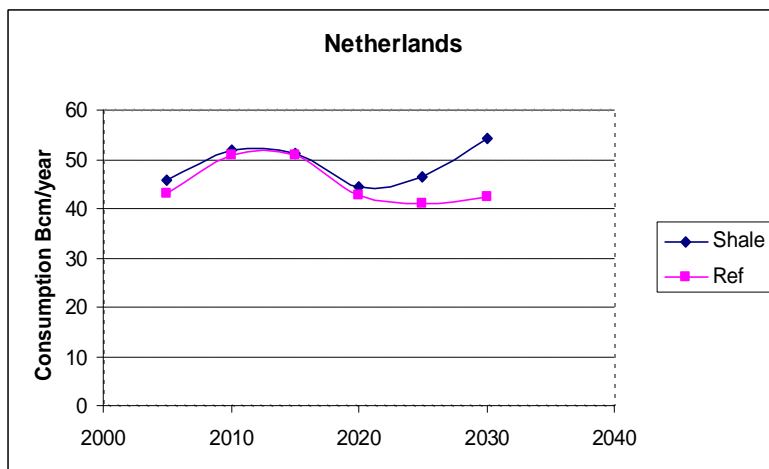
### Impact on the consumption



# Shale gas in Europe

## Case 0

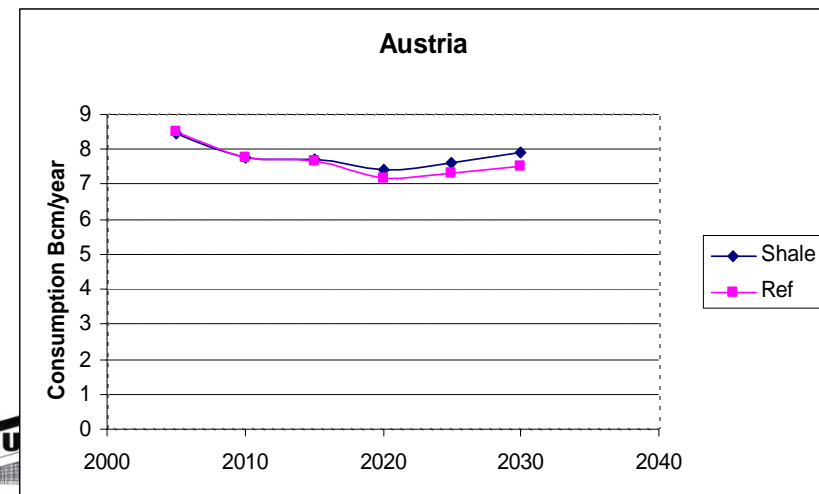
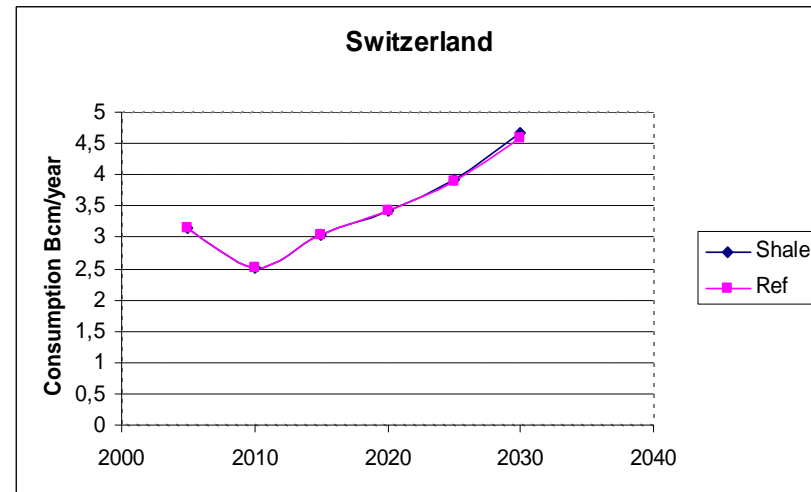
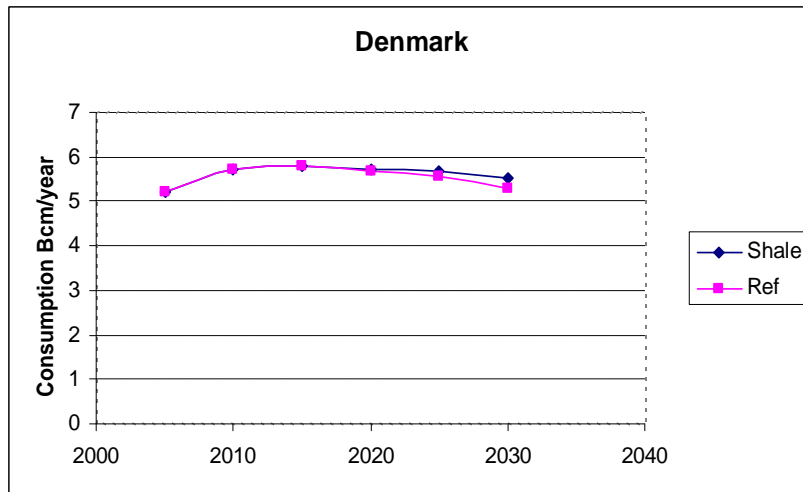
### Impact on the consumption



# Shale gas in Europe

## Case 0

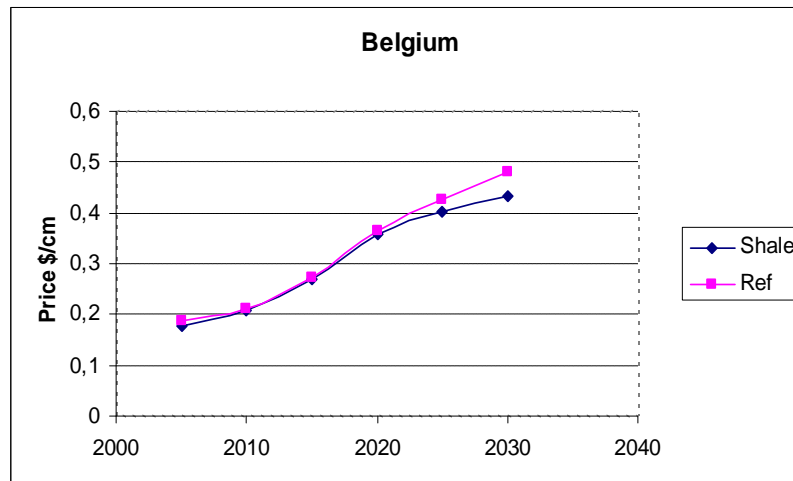
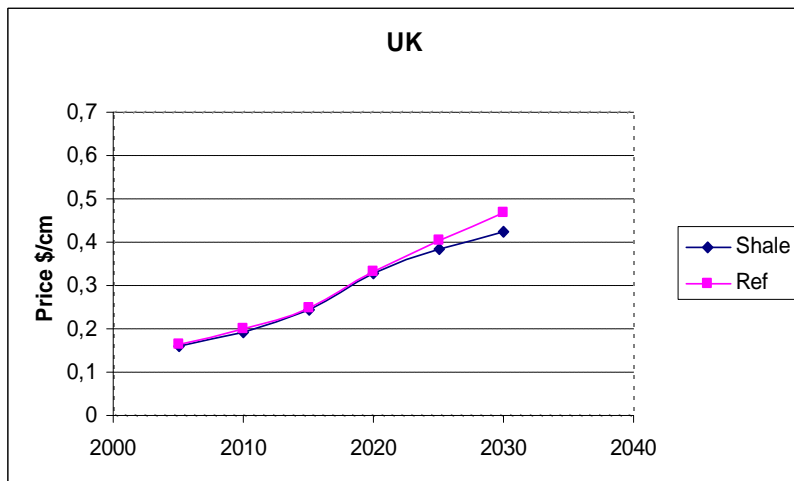
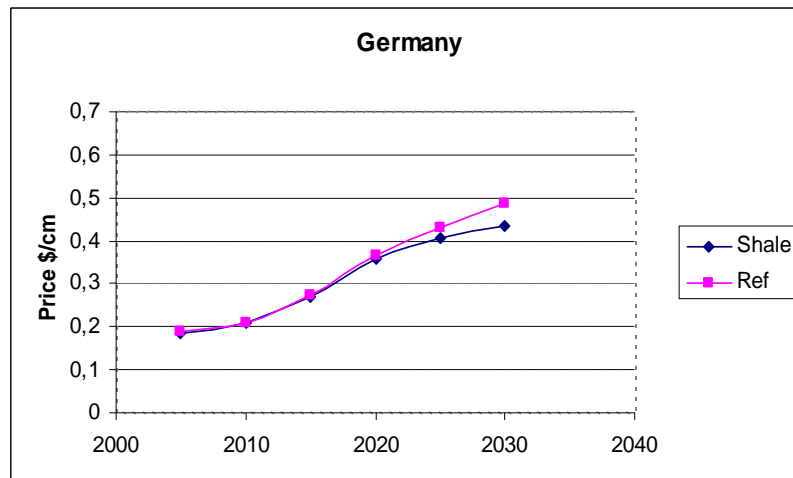
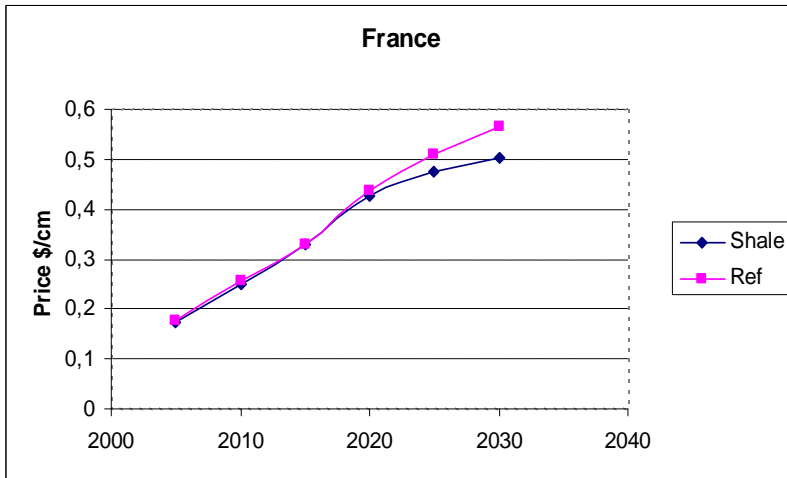
### Impact on the consumption



# Shale gas in Europe

## Case 0

### Impact on the prices

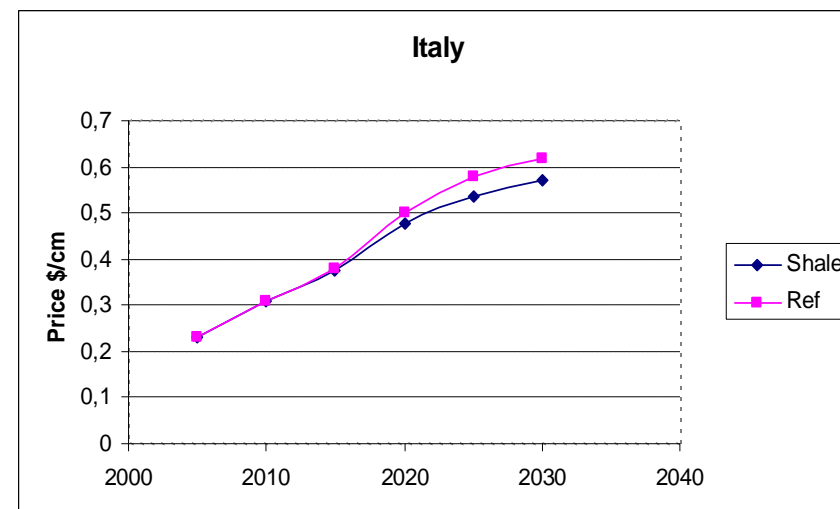
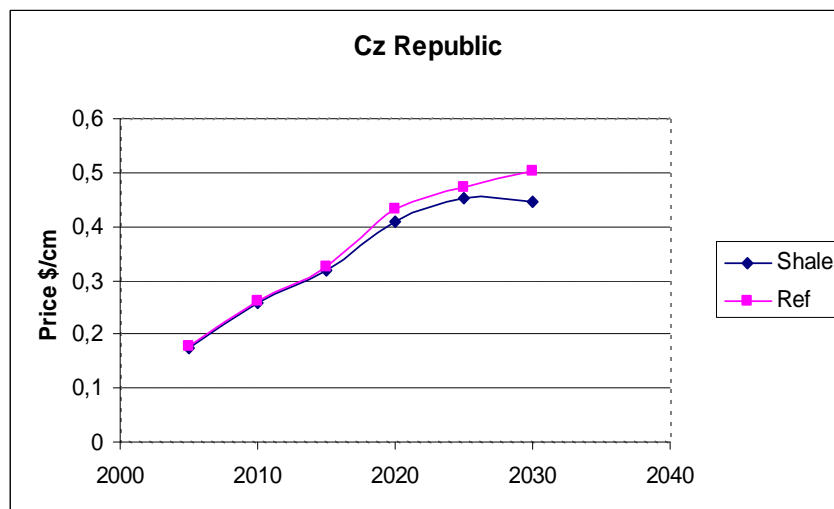
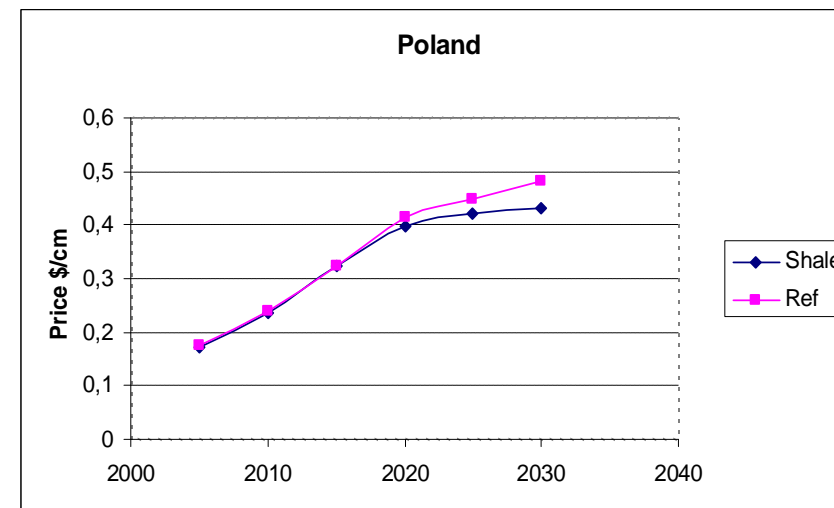
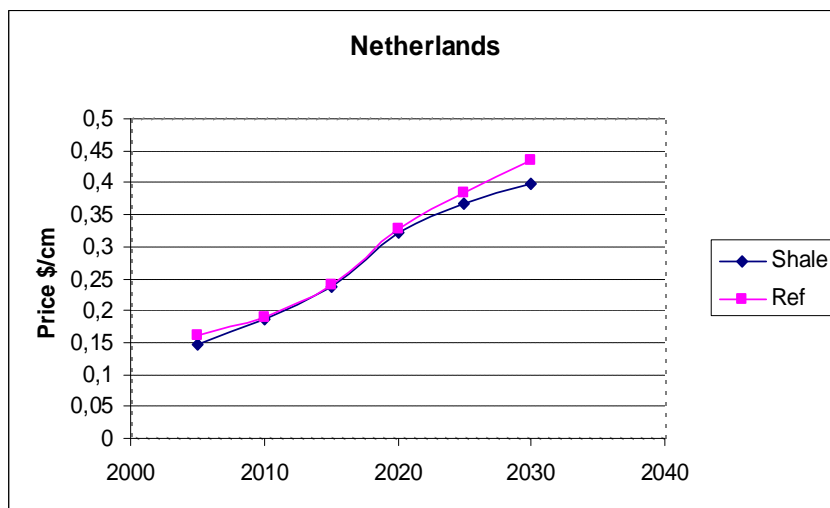




# Shale gas in Europe

## Case 0

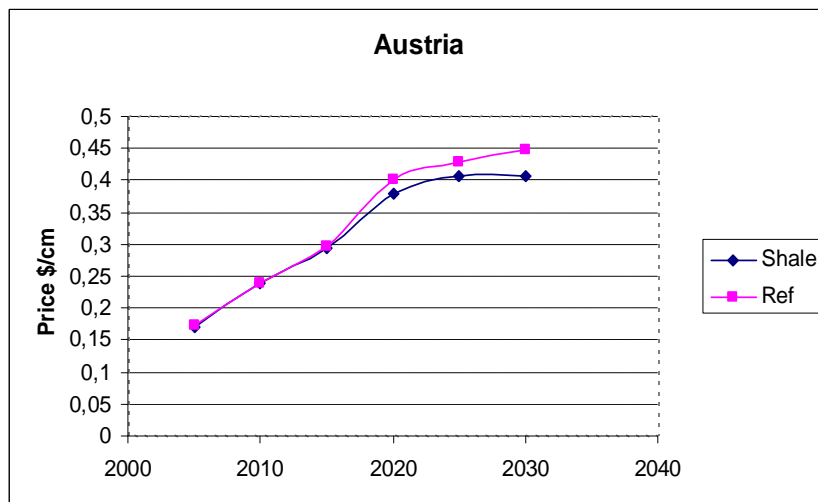
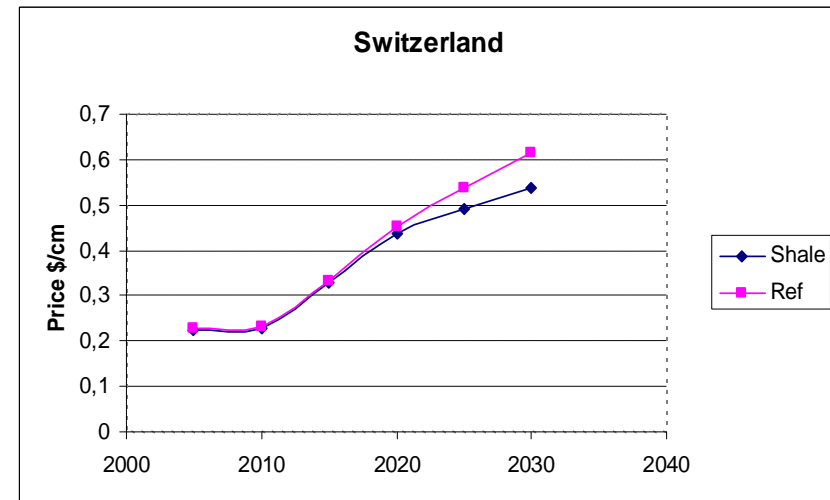
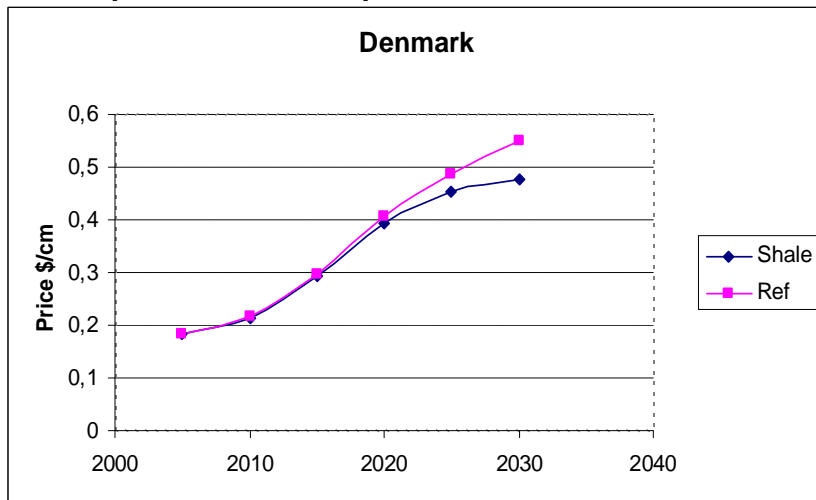
### Impact on the prices



# Shale gas in Europe

## Case 0

### Impact on the prices



# Conclusions

" We have developed a dynamic Generalized Nash-Cournot model to describe the natural gas markets.

" We have applied our model to the European gas trade in order to study the impact of shale gas, if it is produced.

" The reference scenario suggests that the shale gas production will reach 11% of the total production in Europe in 2030.

" The shale gas will reduce the prices by 11% and increase the consumption by 12% on average in Europe by 2030.

" The shale gas will reduce the Russian market share by 9%, principally because of Poland.



Thank you for your attention

